# Aggregate Supply and Aggregate Demand

#### Econ 120: Global Macroeconomics

## 1

#### 1.1 Goals

#### Goals

- Specific Goals
  - Define the expenditure multiplier and how to compute it.
  - Explain how recessions and expansions can occur using the expenditure multiplier.
  - Explain how real GDP and the price level are related in the short run.
  - Learn how to pronounce Keynes. It's like candy canes.
- Learning Objectives
  - LO5: Use the model of aggregate demand and supply to evaluate the short-run and long-run impacts of fiscal and monetary policy on production, employment, and the price level.
  - GELO1: Students will be able to use mathematical and logical methods to solve problems.
  - GELO2: Students will be able to construct and use models to analyze, explain, or predict phenomena.

#### Reading

- Expenditure multiplier: Module 16, ignore pages 161-164.
- Aggregate demand: Module 17
- Aggregate supply: Module 18
- Equilibrium and policy: Modules 19 and 20.

## 2 Keyensian Expenditure Multiplier

## 2.1 Background

#### Keynesian model background

- Very short-run model of expenditure plans.
- Very short-run: short enough so that prices stay fixed.
- Only expenditure plans (demand) determines real GDP supply decisions is a longer-run consideration.
- Aggregate expenditure (AE): C+I+G+X-M
- Real GDP is equal to aggregate expenditure in equilibrium.
  - 1. An increase in aggregate expenditure leads to an increase in real GDP.
  - 2. An increase real GDP is income for people: consumption and import plans increase.
  - 3. Go to step 1.

#### Marginal propensity to consume

- Marginal propensity to consume (MPC): fraction of an increase in disposable income that is consumed.
- Assume for simplicity that a change in disposable income is approximately equal to a change in real GDP.

$$MPC = \frac{\Delta C}{\Delta Y}$$

• Marginal propensity to save (MPS): fraction of an increase in disposable income that is saved.

$$MPS = 1 - MPC$$

### 2.2 Multiplier Effect

#### Expenditure multiplier

- An exogenous increase in AE leads to an increase in real GDP greater than
  the initial increase in AE.
- Two ways to think about it:

1. 
$$\uparrow$$
 AE  $\rightarrow \uparrow$  real GDP  $\rightarrow \uparrow$  C  $\rightarrow \uparrow$  AE  $\rightarrow \uparrow$  real GDP ...

Suppose the government buys more bombs. →
 Defense contractors sales go up. →
 Salaries and profits for defense contractor workers increases. →
 They spend higher salaries and profits on consumption. →
 The consumption lead to higher sales for other businesses. →
 Workers at those businesses in turn consume more...

## 2.3 Deriving the multiplier

## Expenditure Multiplier

- Suppose there is an increase in government spending.
- GDP will increase by the  $\uparrow G$  plus the  $\uparrow C$  minus the  $\uparrow M$ .

$$\Delta Y = \Delta C + \Delta G - \Delta M \ \Delta C = \text{MPC } \Delta Y \ \Delta M = \text{MPM } \Delta Y$$
 
$$\Delta Y = \text{MPC } \Delta Y + \Delta G - \text{MPM } \Delta Y$$

• Solve for the change in real GDP ( $\Delta Y$ ):

$$(1-MPC+MPM)\Delta Y = \Delta G \Delta Y = \frac{\Delta G}{1-MPC+MPM} \Delta Y = \frac{\Delta G}{MPS+MPM}$$

#### **Expenditure Multiplier**

• The expenditure multiplier is given by,

$$m_e = \frac{1}{\text{MPS+MPM}}$$

- MPS + MPM = fraction of income *not spent* in the United States (saved or spent abroad).
- If economy is closed, or imports do not depend on income, then MPM = 0.
- Let  $\Delta AE$  denote any single change in aggregate expenditure
- The impact on real GDP is,

$$\Delta Y = m_e \Delta A E$$

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#### 3.1 Next: Short-run Model of Supply and Demand

Next: Short-run Model of Supply and Demand

- Slightly longer, but still *short-run* model.
- Long enough so that the aggregate price level has time to adjust to changes in supply or demand.
- Not long enough for wages to adjust to new equilibrium levels in response to changes in labor demand or labor supply.
- Long enough to include supply decisions in the model.

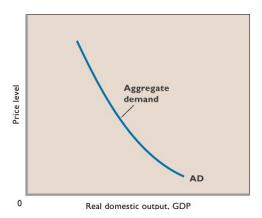
# 4 Aggregate demand

### **Aggregate Demand**

- **Aggregate demand**: schedule or curve that illustrates C+I+G+X-M expenditure plans, taking into account aggregate price level.
- Aggregate demand is downward sloping but not for the same reason the demand curve for a single product is downward sloping.
- Recall demand curves for single goods slope downward because of the substitution effect and the income effect.

## 4.1 Downward sloping

#### **Aggregate Demand**



#### Downward sloping AD

- Real balances effect: when the price level increases, the purchasing power of the consumers' accumulated savings balances decreases.
  - With a lower real savings balance, consumers decrease consumption.

- Foreign purchases effect: When the price level rises relative to the price level in foreign countries, the foreign demand for U.S. products decreases. Similarly, the demand for imports increases.
  - This causes exports to fall and imports to rise.

#### 4.2 Determinants of AD

#### Determinants of AD

- When something besides the price level affects the AD, this causes the AD curve to shift.
- The following affect *consumption* and therefore shift AD.
  - Consumer wealth: financial assets such as savings accounts, stocks, and bonds, and physical assets that consumers can borrow against like houses and land.
    - \* When consumer wealth increases, aggregate demand increases, causing it to shift to the right.
  - Household indebtedness: if household debt increases, AD shifts to the left.
  - Taxes: Increase in taxes decreases consumption, AD shifts to the left.
  - Consumer expectations: expectations about future income or future taxes can shift AD.
  - Interest rate: an increase in the interest rate decreases consumption which shifts AD to the left.

#### Determinants of AD

- The following affect investment and therefore shift AD.
  - Interest rate: increases the cost of borrowing to finance investment, therefore shifts AD to the left.
  - Expectations: expectations about the return on an investment shift investment demand and therefore shift AD.
- Change in government purchases.
- The following affect exports or imports and therefore shift AD.
  - Foreign incomes: higher foreign incomes increase exports, shifts AD to the right.
  - Exchange rates: when the value of U.S. currency depreciates, this causes imports to \_\_\_\_\_ and exports to \_\_\_\_\_.

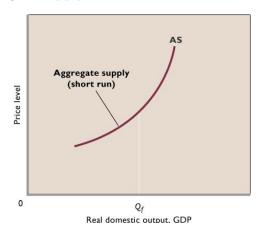
## 5 Aggregate supply

#### 5.1 Short run AS

#### Short run aggregate supply

- In the short run, factor markets are slow to adjust. Wages are slow to adjust and there may unemployment or even excess employment.
- Therefore in the short run, the aggregate supply curve is upward sloping.
  - Increases in the price level without increasing wages create larger profits for firms, creates incentive to produce more.

#### Short run aggregate supply



#### 5.2 Determinants of AS

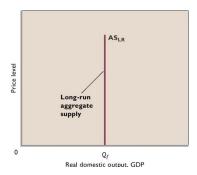
#### Determinants of AS

- When something besides the price level affects AS, this shifts AS.
- Prices of factors of production: when the price of labor, capital, or land increase, this shifts AS to the left.
- Exchange rate: if the value of the U.S. currency decreases, this increases the cost of importing foreign factors of production.
- Technology: an increase in technology shifts AS to the right.
- Business taxes can affect output decisions of firms and shift AS.
- Other government regulation.

## 5.3 Long run AS

Long run aggregate supply

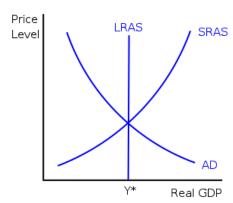
- Long run aggregate supply:
- In the long run, wages adjust so that the economy uses labor efficiently
- Long run aggregate supply is a vertical line at potential GDP
- Determined by production possibilities.



## 6 Equilibrium

#### Equilibrium

In equilibrium, real GDP and the price level are determined by the intersection of AS and AD



#### 6.1 Inflation

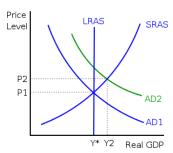
#### Inflation

• Inflation can come from two sources, excess demand or increases in production costs.

- Demand pull inflation: when increases in demand cause inflation.
- Cost push inflation: when increases in production cost cause inflation.

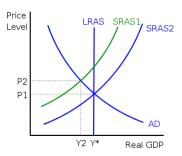
#### Demand pull inflation

- Demand pull inflation begins when AD increases.
- Causes real GDP to increase and the price level to rise.
- Recall: **inflationary gap**: when aggregate expenditures is equal to real GDP above potential GDP.



#### Cost push inflation

- Cost-push inflation begins when an increase in production cost shifts SRAS to the left.
- Causes real GDP to fall and price level to rise.
- **Stagflation**: when there is unemployment and high inflation at the same time.



## 6.2 Long-run equilibrium

#### Long-run equilibrium

• Recall why the short run aggregate supply curve is upward sloping.

- Suppose AD shifts to the right.
- Firms will be able to sell more goods. Firms hire more labor and produce more goods.
- Firm's per-unit labor costs do not increase because wages are fixed in the short run.
- In the long run, there is an excess demand for labor, wages will increase.
- This shifts the SRAS curve to the left.

## Long-run equilibrium

