

# Bivariate Relationships Between Variables

ECO 230: Business and Economics Research

# Goals

- Detect *relationships* between variables.
- Be able to prescribe appropriate statistical methods for measuring relationship based on scale of measurement.

# Correlation

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## Correlation

**Correlation:** when two variables move together in some fashion.

Correlations measure *monotonic relationships*.

- Positive: When one variable increases, the other tends to increase.
- Negative: When one variable increases, the other tends to decrease.

## Common Focus: Linear Relationships

Linear relationships: Visually illustrated with a straight line

Common monotonic relationships, but not linear:

- Employment experience and income
- Employment experience and productivity
- Wealth and consumer spending

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# Pearson vs Spearman Correlation

## Pearson linear correlation coefficient

- Measure of the strength of the **linear relationship**
- Parametric test for interval or ratio data
- Null hypothesis: zero linear correlation between two variables.
- Alternative hypothesis: linear correlation exists (either positive or negative) between two variables.

## Spearman linear correlation coefficient

- Measure of the strength of a **monotonic relationship**
- Non-parametric test for ordinal, interval, and ratio data
- Pearson computation with *ranks* instead of actual data
- Same hypotheses.

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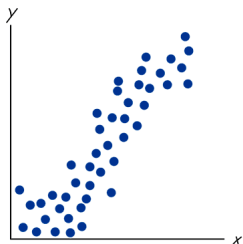
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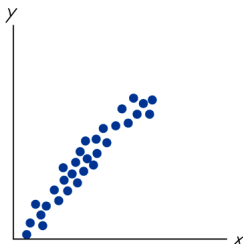
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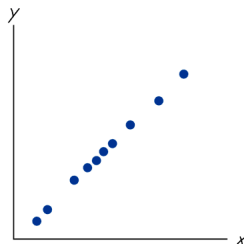
# Positive linear correlation



(a) Positive correlation between  $x$  and  $y$



(b) Strong positive correlation between  $x$  and  $y$

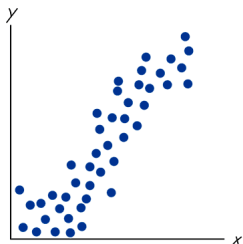


(c) Perfect positive correlation between  $x$  and  $y$

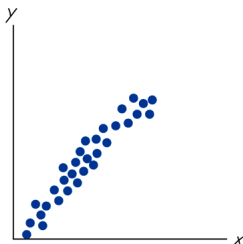
- Positive correlation: move in the same direction.
- Stronger correlation: closer to 1.0
- Perfect positive correlation:  $\rho = 1.0$



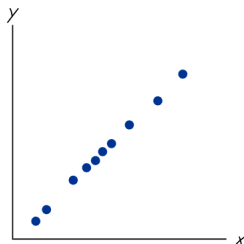
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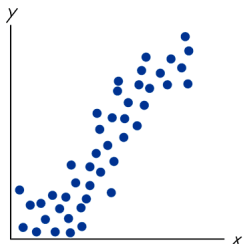
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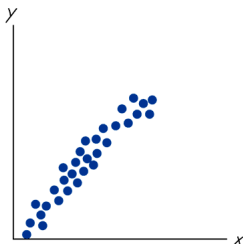
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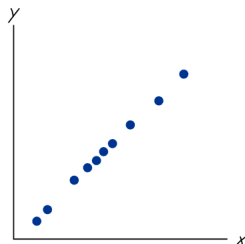
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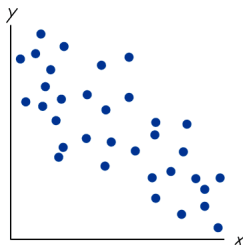
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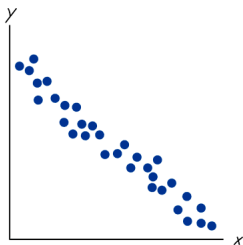
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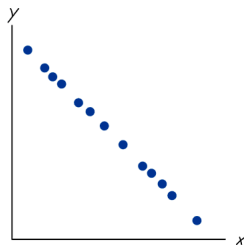
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(d) Negative correlation between  $x$  and  $y$



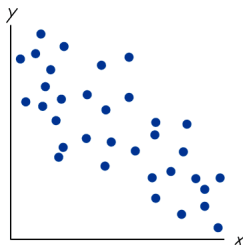
(e) Strong negative correlation between  $x$  and  $y$



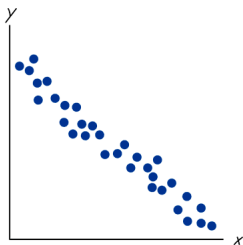
(f) Perfect negative correlation between  $x$  and  $y$

- Negative correlation: move in opposite directions.
- Stronger correlation: closer to  $-1.0$
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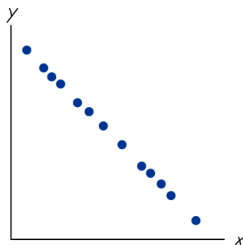
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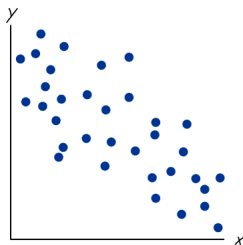
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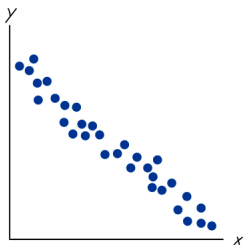
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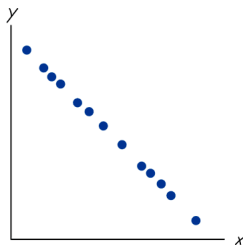
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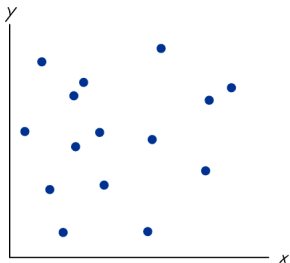


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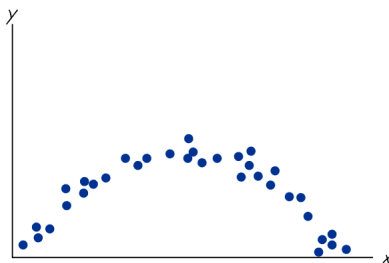
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# No linear correlation

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(g) No correlation between  $x$  and  $y$

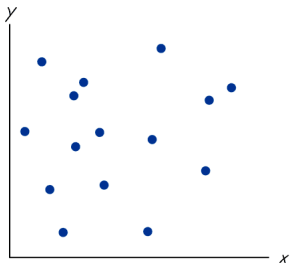


(h) Nonlinear relationship between  $x$  and  $y$

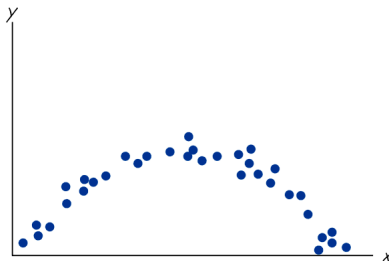
- Panel (g): no relationship at all.
- Panel (h): strong relationship, but not a *linear* relationship.
  - Cannot use regular correlation to detect this.

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# Chi-Square Test for Independence

- Used to determine if two categorical variables (eg: nominal) are related.
- Example: Suppose a hotel manager surveys guest who indicate they will not return:

Reason for Stay	Reason for Not Returning		
	Price	Location	Amenities
Personal/Vacation	56	49	0
Business	20	47	27

- Data in the table are always frequencies that fall into individual categories.
- Could use this table to test if two variables are independent.



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- **Alternative hypothesis:** There is a relationship between the row variable and the column variable (dependent).

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