# Supply and Demand for Assets

Economics 301: Money and Banking

## 1

#### 1.1 Goals

#### Learning Outcomes

- LO3: Predict changes in interest rates using fundamental economic theories including present value calculations, behavior towards risk, and supply and demand models of money and bond markets.
- LO4: Describe how interest rates, interest rate risk, and expectations
  of future interest rates affect decisions made by consumers and financial
  institutions.

# 1.2 Reading

## Reading

• Read Hubbard and O'Brien, Chapter 4.

## 2 Demand for Bonds

# 2.1 Demand Curve

#### Price versus Interest Rate

Yield to maturity, i, on a discount bond, face value, F, maturity date, T, and price, P:

$$P = \frac{F}{(1+i)^T}$$

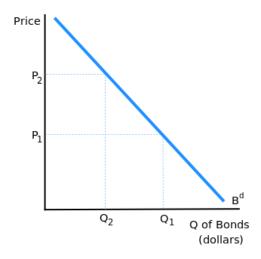
$$(1+i)^T = \frac{F}{P}$$

$$1 + i = \left(\frac{F}{P}\right)^{1/T}$$

Interest rate is inversely proportional to the price of the bond.

#### **Demand Curve for Bonds**

- Interest rate decrease  $\equiv$  Bond price increase
- $\bullet$   $\rightarrow$  lower return on lending (buying bonds)
- ullet  $\rightarrow$  decrease in quantity bonds demanded
- Law of demand for bonds implies the demand curve will be downward sloping.



#### 2.2 Determinants of Demand

#### **Determinants of Asset Demand**

- When something besides the price of the bond affects the demand for bonds, we say there is a **change in demand** or a **shift in demand**
- Wealth: total value of all resources owned by an individual, including all assets.
  - An increase in wealth shifts the demand for bonds to the right.
- Expected return: changes in expectations of returns for given asset and related assets.
- Risk: degree of uncertainty regarding the return of an asset (includes interest and capital gains).
- Liquidity: ease and speed to which an asset can be converted to a means of payment.
  - An increase in liquidity causes an increase in demand for an asset.

#### **Expected Return**

- Expected return: weighted average of all possible cash flows for an asset.
- Example: Suppose a one-year discount bond with face value equal to \$150 is purchased for \$120
- $\bullet$  ... and there is a 15% chance of full default

YTM: 
$$P = \frac{CF}{1+i}$$
,  $1+i = \frac{CF}{P}$   $i = \frac{CF}{P} - 1$ 

- Return if no default  $CF=150,\,P=120 \rightarrow YTM=i=150/120-1=0.25=25\%$
- Return if default:  $CF=0,\ P=120 \rightarrow YTM=i=0/120-1=-1=-100\%$
- Expected return  $\equiv R^e = 0.85(0.25) + 0.15(-1) = 0.055 = 5.5\%$ .

#### **Expected Return**

- An increase in expected return relative to other assets increases demand for the asset today.
- An increase in expected return for alternative assets decreases demand for the asset today.
- Suppose you expect interest rates to rise.
  - What do you expect will happen to the price of the bond?
  - What do you expect will happen to capital gains on the bond?
  - What does effect does this expectation have on today's demand for the bond?
- Expected Return should consider real return, not nominal return.
  - What would happen to the demand for a bond with fixed cash flows if there is an increase in expected inflation?

#### Risk

- **Risk averse:** a lender/saver is risk averse if he/she is willing to accept a lower expected return for an asset that has greater *certainty* for the rate of return.
- Risk neutral: a lender/saver is risk averse if uncertainty regarding a return does not affect the demand for an asset. Only expected return is considered important.

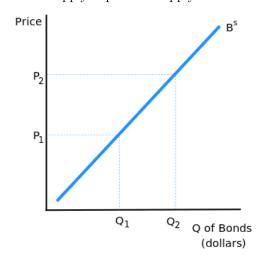
- Risk loving: a lender/saver is risk loving if he/she is willing to accept a lower expected return for an asset that has greater *uncertainty* for the rate of return.
- Assuming risk averse lenders/savers, an increase in the risk of an asset causes a decrease in the demand for the asset.

# 3 Supply for Bonds

# 3.1 Supply Curve

## Supply Curve for Bonds

- Interest rate decrease  $\equiv$  Bond price increase
- ullet  $\rightarrow$  lower cost of borrowing (selling bonds)
- ullet  $\rightarrow$  increase in quantity bonds supplied
- Law of demand for supply implies the supply curve will be upward sloping.



# 3.2 Determinants of Supply

#### **Determinants of Supply**

- When something *besides the price of the bond* affects the supply for bonds, we say there is a **change in supply** or a **shift in supply**.
- An increase in expected profitability of investment opportunities increases the supply of bonds.
  - A recession decreases the profitability of businesses, causes a decrease in supply of bonds.

- Expected inflation: an increase in inflation decreases the real purchasing power of the cash flow.
  - An increase in expected inflation causes an increase in the supply of bonds.
- Government budget: when Federal government runs a budget deficit, they sell government bonds, increasing the supply of bonds.

# 4 Equilibrium

#### Equilibrium

- Equilibrium quantity and price (and therefore interest rate) are determined by intersection of supply and demand curves.
- Predict how quantity of bonds, price of bonds, and interest rates will change if...
  - the Federal Reserve sells reserves of Treasury bills on the open market.
  - there is a break down in financial markets that makes it more difficult to buy and sell bonds on the secondary market.
  - businesses expect the an improving economy will result in higher demand for goods and services.
  - people expect the Federal Reserve will soon be raising interest rates.

5

# 5.1 Next Topic

## Next Topic

• Chapter 5: More on behavior of interest rates: term structure of interest rates.