# Money

ECO 301: Money and Banking

# 1

### 1.1 Goals

### Goals

- Specific Goals:
  - Learn how quantity of money in the economy is measured.
  - Use supply and demand analysis to determine how changes in money market influence interest rates.
- Learning Objectives:
  - LO2: Define different measures of money, and analyze a market for money to predict changes in interest rates and the quantity of money in the economy.
  - LO3: Predict changes in interest rates using fundamental economic theories including present value calculations, behavior towards risk, and supply and demand models of money and bond markets.

## 1.2 Reading

### Reading

• Chapter 2.

# 2 Money

# 2.1 What is money?

### What is money?

- Money is a commodity or token that is generally acceptable as a means of payment.
- It may or may not have an inherent value.

- Today the U.S. dollar has no inherent value.
- In prisons cigarettes are sometimes used as money. Cigarettes have an inherent value.
- From 1889-1932 and from 1946-1971 the U.S. would redeem dollars for gold. (Gold Standard).
- Since the late 1970s no country in the world redeems their currency for anything of value.
- Money has three important functions:
  - Medium of exchange
  - Unit of account
  - Store of value.

# 2.2 Functions of money

### Functions of money

- Medium of exchange: eliminate the need for a double coincidence of wants.
- Unit of account: an agreed measure for stating the relative prices of goods and services.
  - Necessary in order for consumers to maximize utility.
- Store of value:
  - Money can be held and used for later consumption.
  - Money is not unique in this aspect. Stamps, baseball cards, houses, even computers and TV's can be stores of value.
  - With inflation, the value of money falls. Therefore currencies that undergo hyper-inflation cannot meet this function.

### 2.3 Forms of Money

# Forms of money

- Two primary forms of money:
- Currency
- Deposits at banks and other depository institutions.
- Stupid trivia:
  - Largest denomination bill the Fed prints is the \$100.
  - Largest denomination ever printed was the \$10,000. Still some in circulation.

- How many bills do not have presidents on them?
  - \* \$10 has Alexander Hamilton (First secretary of the treasury).
  - \*~\$100bill has Ben Franklin
  - $\ast\,$  \$10,000 bill has Salmon P. Chase (Secretary of the treasury under Lincoln).

### Official Measures of money

- $\bullet$  Two measures of money called  $\mathbf{M1}$  and  $\mathbf{M2}$
- M1: currency + checking deposits and traveler's checks.
- These types of assets can be used as immediate means of payment.
- M2: M1 + time deposits, savings deposits, and money market mutual funds.
- The additional items in M2 can *quickly* be converted into a means of payment.
- Liquidity: the property of an asset being quickly converted to a means of payment.

### Official Measures of Money



### What is not included in money

- Checks are not money. The balances in the checking accounts are money.
- Credit cards are not money.
  - When you pay with a credit card, you don't give the merchant money, the credit card company does.
  - Then after some time, you give the credit card company money to pay back the loan.

# 3 Supply and Demand for Money

# 3.1 Money Demand

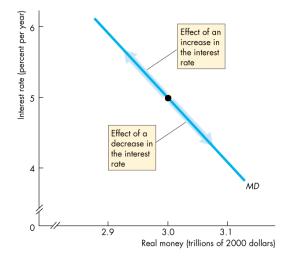
Real vs. nominal money

- Nominal money: quantity of money measured in dollars.
- Real money: real purchasing power of money.

$$\mbox{Real money} = \frac{\mbox{Nominal money}}{\mbox{Price level}}$$

- What should we use as a price for real money?
  What is the opportunity cost of holding money?
  Real interest rate.
- What will be the shape of the money demand curve?

### Real money demand



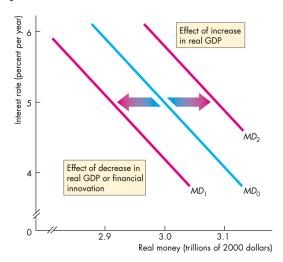
## 3.2 Influences on Money Demand

### Influences of money holding

- The price level: only influences nominal money demand.
- The interest rate. Shift or movement?
- Real GDP.
  - How will an increase in real GDP affect the money demand curve?
- Financial innovation.

- Examples: ATM's, online banking, automatic transfers between checking and savings accounts, credit and debit cards.
- How do these affect the money demand curve?

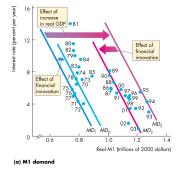
### Shifts in money demand



# 3.3 U.S. experience

## Demand for M1 in the U.S.

- 1. In 1970,  $MD_1$
- 2. Financial innovation in early  $70s \rightarrow MD_1$
- 3. Late 80s though the 90s increase in real GDP  $\rightarrow MD_2$
- 4. Financial innovations in the 90s and 2000s  $\rightarrow MD_3$



# 4 Money Market Equilibrium

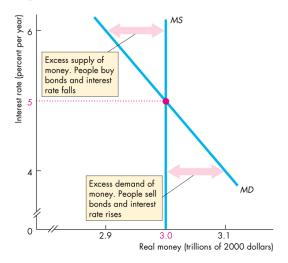
# 4.1 Money Supply

### Money Supply

- Nominal money supply determined? By the Fed.
- What about real money supply?
- In the short run the price level is fixed.
- What is the shape of the money supply curve?

## 4.2 Interest rate determination

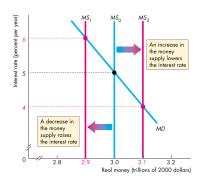
### Money market equilibrium



# 4.3 Monetary policy

### Monetary policy

- Contractionary monetary policy: decrease in the money supply.
  - Fed conducts an open market \_\_\_\_\_ of bonds.
  - Shifts money supply from  $MS_0 \to MS_1$ .
- Expansionary monetary policy: increase in the money supply.
  - Fed conducts an open market \_\_\_\_ of bonds.
  - Shifts money supply from  $MS_0 \to MS_2$ .



# 5 Quantity Theory

# 5.1 Velocity of Money

### Velocity of Money

- **Velocity of money:** the average number of times a dollar is re-spent in a given year to purchase the total amount of goods and services produced in the economy.
- Equation of exchange: total nominal quantity of money exchanged in the economy should equal the nominal value of aggregate production.

$$MV = PY$$

-M: Total money supply.

-V: Velocity of money.

- P: Price level.

- Y: Real GDP.

## Quantity Theory of Money

- Quantity Theory of Money: classical theory of the relationship between money, prices, and output.
- Assumes velocity of money is constant: determined by institutions and technology that govern how transactions are conducted.
- Assumes wages and prices are perfectly flexible: real GDP is determined by a country's production possibilities.
- If V is fixed, Y is fixed, what must happen if money supply doubles?
- Quantity theory of money: increases in money supply lead *only* to an equal percentage increases in prices.

# 5.2 Money Demand

### Quantity Theory of Money Demand

• Rearrange equation of exchange:

$$\frac{M_d}{P} = \frac{1}{V}Y$$

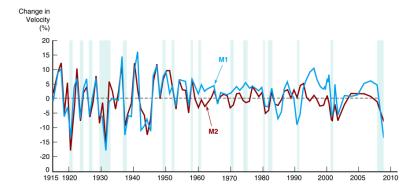
- Money demand depends on:
  - Y: real GDP and therefore income.
  - Financial technology.
- What will be the shape of the real money demand function?

## 5.3 Criticisms of Quantity Theory

### Quantity Theory and Timing

- Is this a long-run theory or a short-run theory?
- If V is determined by technology, financial institutions, laws, etc these are likely fixed in the *short run*, but not long run.
- Y is only determined by production possibilities (technology) is prices, wages, are perfectly flexible this is likely only true in the *long run*, but not the short run.

### Historical Look at Velocity



- Velocity of money is not constant in short run nor long run.
- Velocity of money tends to fall during recessions.

## Quantity Theory and Velocity

- Demand side determinants of velocity.
  - Expected inflation: if people expect money to lose value, they will try to convert money quickly to either goods or interest bearing assets.
  - Interest rate: this is the opportunity cost of holding money. Larger interest rates will cause people to want to convert money more quickly.
- What will be the shape of the real money demand curve?
- What can shift the money demand curve?